

Meet America's **Fastest-Growing**
Private Companies...

Inc.

The Magazine for Growing Companies

**OUR
EXCLUSIVE
ANNUAL
RANKING**



**...and the Superstar
Entrepreneurs
Who Run Them 2010**

Congratulations to
COGENT FIBRE
No. 402



Donald McClure
President
COGENT FIBRE
20 Brodwood Drive
Stamford, CT 06902

August 8, 2010

Dear Donald McClure,

On behalf of *Inc.* magazine, I am delighted to inform you that COGENT FIBRE has earned the position of No. 402 on the 2010 Inc. 500, *Inc.*'s annual ranking of the fastest-growing private companies in America.

For more than 30 years, *Inc.*'s list has served as evidence of the significant accomplishments of enterprises such as yours. And, more than ever, this year's list is a testament to the creativity, resilience, and tenacity of America's top entrepreneurs .

As an Inc. 500 honoree, COGENT FIBRE shares a prestigious pedigree with such notable alumni as Intuit, Zappos, Under Armour, Microsoft, Jamba Juice, Timberland, Visa, Clif Bar, Patagonia, Oracle, and scores of other powerhouses.

Congratulations to you and your team. *Inc.* recognizes the creativity, dedication, and hard work that have gone into building COGENT FIBRE into what it is today and wishes you many more years of success.

Sincerely,

A handwritten signature in black ink that reads "Jane Berentson".

Jane Berentson
Editor
Inc. magazine



THE CLASS OF 2010

Meet the innovative businesses that are creating jobs, reshaping their industries, and changing our world.

★ Alumnus

Three-Year Growth

382	Birds Barbershop	787.9%	419	Morton Consulting	709%	458	Location Labs	655.3%
383	Diamond Mind	787.8%	420	★ Covario	704.7%	459	Rising Sun	654.2%
384	★ SmartIT Staffing	787.8%	421	PetPlace.com	704.5%	460	Kore Federal	650.6%
385	★ Texas Energy Holdings	787.4%	422	Crumbs	703.5%	461	Comfort Medical Supply	649.3%
386	Crosslake Sales	778.9%	423	FlexPrint	703.2%	462	Arrow Glass & Mirror	649%
387	StealthCom Solutions	778.5%	424	Millennium	702.7%	463	Arc Aspicio	648.4%
388	Advanced Weight Loss Clinics	766.7%	425	ProDPI	702.6%	464	Faast Pharmacy	645.6%
389	Urban Lending Solutions	762.1%	426	C&L Group	702%	465	BidSync	645.1%
390	The Pursuant Group	754.1%	427	Prudent Technologies	697%	466	Marathon Consulting	643.9%
391	IntegriChain	751.6%	428	WnR Inc.	695.3%	467	Drakontas	642.9%
392	Cenergy	749.9%	429	Charity Dynamics	694.9%	468	Cloud 9 Living	642.4%
393	ChiroNET	749.5%	430	★ Single Digits	694.3%	469	PanTerra Networks	641.3%
394	★ Ignify	744.7%	431	★ EffectiveUI	694.3%	470	AcademixDirect	639.3%
395	OtterBox	744.1%	432	Archway Technology Partners	693.2%	471	Millennium Medical	638.5%
396	Mainstreet Property Group	740.6%	433	★ cPrime	692.5%	472	★ Monoprice	637.4%
397	Alsbridge	740.2%	434	★ ReachLocal	692.3%	473	SeekingSitters	637.1%
398	Ci2i Services	739.4%	435	★ eCardio Diagnostics	691.8%	474	CommDEX Consulting	636%
399	EiJet Aviation Services	739.3%	436	Merchant One	691.4%	475	The JAR Group	633.3%
400	ELC Technologies	737.9%	437	★ New West Technologies	687.3%	476	Tagged	632.2%
401	Balihoo	737%	438	IData	683.3%	477	The Intersect Group	630%
402	Cogent Fibre	734.8%	439	Best Rate Referrals	682.1%	478	★ MediaTrust	629.5%
403	★ ReSource Pro	732.2%	440	McKean Defense Group	680.8%	479	BrickHouse Security	629.4%
404	Everything2go.com	731.3%	441	All Web Leads	677.4%	480	Deep Water Point	622.9%
405	Warrior Group	731.2%	442	SnapAV	675.8%	481	eTERA Consulting	621.2%
406	Dexter Field Services	728.1%	443	Fashionphile	675.2%	482	Delta Disaster Services	619.9%
407	★ ESC Select	725.6%	444	Talented IT	674.3%	483	Access America Transport	619.2%
408	SecurityMetrics	725.3%	445	Rockfish Interactive	673.8%	484	Call-Em-All	614.4%
409	SBG Technology Solutions	723.3%	446	Spellbinders Paper Arts	672.6%	485	Clinipace Worldwide	614.1%
410	★ Partnership Capital Growth Advisors	718.6%	447	VinSolutions	671.7%	486	LoyaltyExpress	613.8%
411	ShelfGenie	714.7%	448	AutoAccessoriesGarage.com	670.5%	487	★ Golden Key Group	613.7%
412	AvePoint	714%	449	Ageatia Technology Consulting Services	669.6%	488	Primo Water	613%
413	★ Nutricap Labs	713.8%	450	Savvy Rest	666.9%	489	Fab Fours	611.7%
414	Cable Links Consulting	713.4%	451	APEXteriors	664.4%	490	Atlantic Coast Media Group	611.4%
415	Optimal Strategix Group	713%	452	Reliance Inc.	663.4%	491	Livin' Lite Recreational Vehicles	611.1%
416	★ Squarespace	712.8%	453	Phase One Consulting Group	662.8%	492	Vital Networks	609.8%
417	★ Alteris Renewables	710.3%	454	Terra Infotech	661.3%	493	★ Lurn	609.3%
418	Complete Landscaping Systems	709.5%	455	Rise Interactive	658%	494	PayLease	609.2%
			456	IMVU	656.8%	495	Oasis Supply & Trade	609%
			457	★ Antennas Direct	655.5%	496	Digispace Solutions	608.7%

Inc. 500

About the Inc. 500 Since 1982, businesspeople have eagerly sought out *Inc.*'s annual ranking of the fastest-growing privately held companies in the U.S. The list gives readers insight into the hottest trends

and emerging themes in the evolving economy available nowhere else. From Microsoft and Domino's Pizza in the 1980's, to E*Trade and Clif Bar in the 1990's, to American Apparel and Shutterfly in this decade, the Inc. 500 has always been ahead of the curve.



COGENT FIBRE NO.402

735% THREE-YEAR GROWTH

REVENUE: \$44.1 MILLION EMPLOYEES: 5

PRESIDENT: DONALD MCCLURE FOUNDED: 2005

Stamford, CT www.CogentFibre.com

Cogent Fibre produces wood chips (harvested from the natural thinning of trees in southeastern U.S.) and exports them to customers in Asia and Europe that use them for the manufacture of pulp and paper products, particleboard, wood pellets, and medium-density fibreboard (used to make flooring, baseboards, moldings, and furniture).

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In the company's own words

Established in 2005, Cogent Fibre is a privately held company that produces and exports pine wood chips from the eastern coast of the United States. The principals of Cogent Fibre have 45 years of combined experience sourcing, producing, marketing and exporting wood chips. To date, Cogent Fibre has exported more than two million metric tons of pine wood chips and is proud to be the leading wood chip exporter on the eastern coast of North America.

Cogent Fibre wood chips are produced from the necessary tree thinning of private timberlands in the southeastern United States and as part of Cogent Fibre's ongoing commitment to sustainability, are Sustainable Forestry Initiative (SFI) procurement certified. Cogent Fibre wood chips are used in the manufacture of paper pulp, particleboard, medium density fibreboard and for the generation of clean, renewable energy in biomass fired power plants.

"Being included in Inc. Magazine's top 500 fastest growing private companies is a privilege and an honour," said Cogent Fibre's, Don McClure. "For Cogent Fibre, we achieved 735% revenue growth over the last three years in spite of the fact that overall our industry contracted." He continued, "We attribute our success to our team's commitment to timely and cogent decision making, but more importantly to our partners and customers who supported us and remained flexible during extremely challenging economic times."



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